

KDM PRODUCTS

Dear Valued Partner,

As we move through the summer months, KDM would like to provide you with a brief update on what is happening in our industry, the challenges we face, and the importance of working together through these times.

The market is much tighter than it was in months past, with high operating rates resulting in longer lead times and allocations for most pulp based products. This includes but is not limited to paper, labels, packaging grade papers, pallets, corrugated and cores. Mills are only fulfilling orders they approve to be normal usages and inventory is low. Some paper grades and sizes are now custom making items or even discontinued.

Pulp, labor, freight and fuel costs have all increased significantly, resulting in a very chaotic market. These concerns in all operations and manufacturing facilities continue to affect everyone as we deal with these day to day supply chain issues. The key to managing these hurdles is good communication. No one can guess when the next increase may be or know when lead times will be pushed out even further.

Managing inventories and expectations on lead times is more important than ever. KDM is here to assist you every step of the way.

If you would like additional information, please reach out to your KDM sales representative as we are all in this together and look forward to helping in any way we can.

Thank you!
From your Partners at KDM

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